# **QUICK TIPS**FOR EFFECTIVE COMMUNICATION



#### PHRASES TO USE WHEN:

#### **SOMEONE IS ANGRY**

I can understand that would be frustrating, let me see if I am able to assist you. (If no further action being taken) let me explain why we are unable to achieve the outcome you are seeking.

## SOMEONE IS UPSET THAT YOU MADE AN ERROR IN THE CONVERSATION

I'm sorry, that's my mistake. I should have said \_\_\_\_. I will clarify that in my notes.

### SOMEONE IS HAVING DIFFICULTY ACCEPTING A DECISION

I understand you don't agree and this is not the outcome you were seeking. If you wish to dispute/appeal this decision the steps are\_\_\_\_.

## SOMEONE WON'T STOP TALKING, IS REPEATING THEMSELVES OR IS GOING AROUND IN CIRCLES

Can I stop you for a moment and share my understanding of what you are saying? I understand your request is \_\_\_\_\_. Now, I'd like to focus on what steps we need to take to move your request forward.

### SOMEONE IS GIVING IRRELEVANT INFORMATION

I've got enough information on \_\_\_\_\_, thank you. But I'd like to know more about \_\_\_\_\_, can I get some more information about that?

### SOMEONE IS SWEARING OR SHOUTING

I would like us to discuss resolving the issue but cannot do that if you continue to swear/shout. I'll have to end the call if the swearing/shouting continues. (If behaviour continues) let's talk again on \_\_\_\_ (name date and time).

## SOMEONE IS BEING THREATENING OR ABUSIVE

We are committed to hearing your concerns. However, (specify the language or behaviour) is making it difficult for me to assist you and I cannot continue speaking with you if it continues. (If language/behaviour continues) I am going to have to end our call.

#### **ACTIVE LISTENING**

Attending: giving full attention and demonstrating awareness of the person. Use open body language, make eye contact and allow some silence to give the person time to think as well as to talk. Avoid interrupting or jumping in.

Paraphrasing: repeating what you think the other person has said to check if your understanding is correct. For example, "It sounds like you're concerned about \_\_\_\_\_" or "If I understand you correctly, you're saying that ".



**Encouraging:** using brief, positive prompts to encourage the person to continue telling their story.

**Reflecting:** reflecting the person's words to demonstrate you have heard them. For example, "This seems really difficult for you".

**Clarifying questions:** using clarifying questions to request more information or to resolve confusion. For example, "Can you tell me more about\_\_\_\_".

#### **BEING RESPONSIVE**

- Discuss any steps the person needs to take or responsibilities they have.
- Review any steps you or your organization are taking, including when the person can expect follow up from you.
- Manage expectations by being clear about anything you cannot do.
- Outline any rules, policies or eligibility criteria that apply. If possible, offer copies, or refer them to published documents or websites.
- Confirm that the person understands the information that you have provided.

## RESPONDING TO CHALLENGING BEHAVIOUR

- Acknowledge that the person's concerns or feelings are understandable.
- Use a neutral tone and slower pace of speech.
- Find common ground and agree where you can.
- Name any unacceptable behaviour and explain the effect on you. For example, "When you speak with a loud voice, it makes it difficult for me to understand you."
- Set boundaries. "Please lower your voice or I will need to end our call."
- Keep a record of your conversation.

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